Comparative Effectiveness of Fecal Immunochemical Test Outreach, Colonoscopy Outreach, and Usual Care for Boosting Colorectal Cancer Screening Among the Underserved
A Randomized Clinical Trial

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IMPORTANCE Colorectal cancer (CRC) screening saves lives, but participation rates are low among underserved populations. Knowledge on effective approaches for screening the underserved, including best test type to offer, is limited.

OBJECTIVE To determine (1) if organized mailed outreach boosts CRC screening compared with usual care and (2) if FIT is superior to colonoscopy outreach for CRC screening participation in an underserved population.

DESIGN, SETTING, AND PARTICIPANTS We identified uninsured patients, not up to date with CRC screening, age 54 to 64 years, served by the John Peter Smith Health Network, Fort Worth and Tarrant County, Texas, a safety net health system.

INTERVENTIONS Patients were assigned randomly to 1 of 3 groups. One group was assigned to fecal immunochemical test (FIT) outreach, consisting of mailed invitation to use and return an enclosed no-cost FIT (n = 1593). A second was assigned to colonoscopy outreach, consisting of mailed invitation to schedule a no-cost colonoscopy (n = 479). The third group was assigned to usual care, consisting of opportunistic primary care visit-based screening (n = 3898). In addition, FIT and colonoscopy outreach groups received telephone follow-up to promote test completion.

MAIN OUTCOME MEASURES Screening participation in any CRC test within 1 year after randomization.

RESULTS Mean patient age was 59 years; 64% of patients were women. The sample was 41% white, 24% black, 29% Hispanic, and 7% other race/ethnicity. Screening participation was significantly higher for both FIT (40.7%) and colonoscopy outreach (24.6%) than for usual care (12.1%) (P < .001 for both comparisons with usual care). Screening was significantly higher for FIT than for colonoscopy outreach (P < .001). In stratified analyses, screening was higher for FIT and colonoscopy outreach than for usual care, and higher for FIT than for colonoscopy outreach among whites, blacks, and Hispanics (P < .005 for all comparisons). Rates of CRC identification and advanced adenoma detection were 0.4% and 0.8% for FIT outreach, 0.4% and 1.3% for colonoscopy outreach, and 0.2% and 0.4% for usual care, respectively (P < .05 for colonoscopy vs usual care advanced adenoma comparison; P > .05 for all other comparisons). Eleven of 60 patients with abnormal FIT results did not complete colonoscopy.

CONCLUSIONS AND RELEVANCE Among underserved patients whose CRC screening was not up to date, mailed outreach invitations resulted in markedly higher CRC screening compared with usual care. Outreach was more effective with FIT than with colonoscopy invitation.

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Colorectal cancer (CRC) screening saves lives, yet screening rates among underserved populations, such as the uninsured and minorities, are low.\(^1\) The best CRC screening strategy for underserved populations is unclear. Colonoscopy is known to be the most sensitive test for colorectal neoplasia.\(^2\) However, it is unclear on a population level whether colonoscopy should be the primary test promoted for boosting screening for all groups for several reasons. Colonoscopy may not be as acceptable as noninvasive tests such as the fecal immunochemical test (FIT) to all populations.\(^6\)\(^-\)\(^8\) If associated with higher participation rates, programmatic screening with less-invasive tests may result in similar or even better population effectiveness than population colonoscopy screening.\(^5\)\(^,\)\(^9\) Financial resources and infrastructure required for colonoscopy vs noninvasive screening are markedly different.\(^10\) These issues are especially germane for underserved populations because prior work suggests screening participation may differ by type of test offered\(^8\) and because safety-net health systems that typically care for underserved populations face financial challenges and have limited colonoscopy capacity.\(^11\)\(^,\)\(^12\)

Identifying the best approach to offering and delivering screening to underserved populations is also critical. The dominant usual care strategy in the United States is opportunistic and office visit–based.\(^13\) However, many underserved patients lack the health insurance that would allow regular access to a primary care physician and visit-based screening offers.\(^14\)\(^-\)\(^15\) Also, the safety-net health systems that often care for underserved populations often have inadequate primary care capacity to deliver effective visit-based screening, particularly in context of competing patient health needs.\(^14\)\(^-\)\(^17\)

Among insured populations, organized outreach programs, such as those that offer mailed invitations to complete FIT screening, have been shown effective for improving screening rates.\(^13\)\(^,\)\(^18\)\(^-\)\(^22\) Mailed outreach efforts with stool testing have been successful in underserved populations, but these efforts used the more cumbersome guaiac fecal occult blood test (gFOBT), which requires multiple stool samples and strict diet restrictions.\(^23\)\(^-\)\(^25\) Mailed outreach with colonoscopy invitations has also been tested among the underserved, and shown promise.\(^26\)\(^-\)\(^27\) Whether mailed outreach with the more convenient FIT, which does not require diet restriction and can be performed with 1 sample, is effective in for underserved populations, and how FIT outreach compares with colonoscopy outreach are unknown and merit further study.

Accordingly, we conducted a randomized, comparative effectiveness trial among underserved patients, not up to date with CRC screening. Our aims were to determine (1) if organized mailed outreach boosts screening compared with usual care and (2) if FIT is superior to colonoscopy outreach for screening participation.

**Methods**

**Study Setting**
The study was conducted from January 2011 through February 2012 at the John Peter Smith Health Network (JPS), a system of 13 community- and hospital-based primary care clinics and a tertiary care hospital that provides services to residents of Fort Worth and Tarrant County, Texas. To serve the uninsured, JPS offers a medical assistance program for uninsured residents of Tarrant County that provides access to primary and specialty care, including surgery and cancer care, on a sliding pay scale.

**Inclusion/Exclusion Criteria**
We included men and women, aged 54 to 64 years, who were uninsured but enrolled in the JPS medical assistance program for the uninsured. We excluded patients meeting 1 or more of the following criteria: (1) up-to-date CRC screening; (2) no address or phone number on file; (3) primary language other than English or Spanish; (4) history of CRC, inflammatory bowel disease, or colorectal polyps; (5) no recent health system visit (defined as any visit within the 8-month period prior to randomization); or (6) incarceration. *Up-to-date CRC screening* was defined as having a fecal occult blood test within 1 year, sigmoidoscopy or barium enema within 5 years, or colonoscopy within 8 years. Colonoscopy within 8 years rather than 10 years was used in our screening up-to-date definition because health system data were not available beyond 8 years.

**Interventions**
Eligible patients were randomly assigned to FIT outreach, colonoscopy outreach, or usual care. The FIT and colonoscopy outreach interventions both included (1) a mailed 1-page English and Spanish invitation to complete no-cost screening, including information on risk for CRC based on age; (2) 2 prerecorded automated phone messages, one delivered at the time of invitation mailing alerting patients to expect the invitation, and the other delivered 2 weeks after the mailing reminding patients to complete screening; (3) as many as 2 “live” telephone reminders for patients who had not completed screening within 3 weeks of invitation; and (4) aid with scheduling and understanding preparation for colonoscopy.

Patients randomized to FIT outreach were simultaneously mailed a 1-sample FIT test (OC-Auto FIT CHEK, Polymedco), English and Spanish instructions on how to perform the test, and a postage-paid return envelope for the kit. The invitation letter for colonoscopy outreach included a phone number to call and schedule screening.

Returned FIT kits were processed by the health system clinical laboratory in accordance with manufacturer instructions, using a 50-mg hemoglobin/mL buffer or higher cutoff for abnormal. Patients with an abnormal FIT result were referred for diagnostic colonoscopy.

Screening and diagnostic colonoscopy completion was facilitated in several ways: (1) phone triage to assess whether the patient could have colonoscopy scheduled over the phone or required a precolonoscopy clinic visit; (2) provision of bowel prep (via mail or clinic pickup); and (3) appointment reminders and review of preparation instructions 5 to 7 days prior to colonoscopy appointments. FIT and colonoscopy results were communicated to patients either through the mail or clinic visits, and to primary health care providers by mail. Patients with abnormal FIT results who were unreachable by telephone were sent certified letters with the test results and a recommendation to schedule colonoscopy.
Usual care included opportunistic, clinic visit-based offers to complete screening with gFOBT, colonoscopy, barium enema, or sigmoidoscopy at the discretion of primary care providers. FIT and colonoscopy outreach groups also could receive usual care screening through primary care visits. Usual care screening offers were not interfered with by the screening outreach team. Prior to the study intervention, usual care included office visit-based offers for screening with gFOBT, colonoscopy, sigmoidoscopy, or barium enema by primary care providers. No screening reminders were in use prior to the study.

Sample Size, Randomization, and Analytic Approach

Two a priori principles guided sample size allocation for this study. The first was a prespecified goal to detect a difference of 10% or more in screening participation rates for usual care vs any outreach invitation as well as a difference of 10% or more in screening for FIT vs colonoscopy outreach. These differences were based on predicted CRC participation rates of 10% for usual care, 20% or higher for FIT and colonoscopy outreach groups combined, 20% or higher for colonoscopy outreach alone, and 30% or higher for FIT outreach alone.\textsuperscript{28-30} The second principle was maximizing the number of patients offered screening outreach, balanced against the anticipated colonoscopy capacity of the health system, as well as resources provided by the primary granting agency for outreach, including support of screening outreach team members, reimbursement for FIT kits, and screening/diagnostic colonoscopies. Accordingly, we a priori planned to assign 1600 patients to FIT outreach, 480 patients to colonoscopy outreach, and all remaining eligible patients to usual care (predicted to be at least 3920 patients prior to project initiation). Given these planned assignments, we predicted over 90% power to detect statistically significant differences for our 2 primary comparisons, assuming a prespecified alpha of 0.025 for each comparison.

All eligible patients were randomly assigned to 1 of the 3 groups at baseline using SAS PROC PLAN (SAS Institute Inc). Group allocation was concealed because all patients were randomized at a single time point. Outreach patients were blind to presence of alternate interventions; usual care patients were blind to presence of group assignment altogether.

The intent-to-screen principle was used to analyze all eligible patients for the primary outcome: screening participation. Screening participation was defined as completion of any CRC screening test within 1 year of follow-up after randomization. Screening participation was measured by querying administrative claims data for presence of Current Procedural Terminology (CPT) codes consistent with exposure to colonoscopy, sigmoidoscopy, gFOBT, or barium enema during the follow-up period. Tests were included in the primary outcome of test participation, regardless of indication. Thus, some tests noted on follow-up might have been performed for diagnostic workup of gastrointestinal signs and symptoms such as rectal bleeding rather than screening purposes. Colonoscopy and FIT outreach patients also had test exposure for colonoscopy and FIT, respectively, recorded as part of our tracking activities. There were 2 prespecified primary comparisons: usual care vs any outreach invitation and FIT outreach vs colonoscopy outreach.

We also examined whether screening participation results were similar within sex and race/ethnicity strata. Additionally, we measured rates of adenoma, advanced adenoma, CRC, and abnormal FIT results. Colonoscopy completion among patients with abnormal FIT findings was also recorded through review of colonoscopy claims and confirmation of colonoscopy appointments facilitated by the screening coordination team. Deaths during follow-up were assessed based on recording within the health system’s administrative data for all 3 groups at the end of follow-up.

Continuous variables were compared with analysis of variance for 3-group analyses, and 2-sample t tests for 2-group analyses. Categorical variable comparisons were performed with \( \chi^2 \) or Fisher exact tests. The \textit{number needed to invite} (NNI) was defined as the number of patients who needed to be invited to accomplish 1 additional screening, equivalent to the inverse of the absolute risk difference in screening rates between groups. For our 2 primary comparisons, \( P < .025 \) was considered statistically significant. For all other comparisons, a \( P < .05 \) was considered statistically significant. All analyses were performed using SAS software, version 9.2 (SAS Institute Inc).

Waiver of Informed Consent

A key feature in this study design was a waiver of informed consent granted for eligibility and group assignment. This allowed us to avoid the potential selection/volunteer bias toward inclusion of patients particularly interested in screening or research that can occur when consent is required. The study was approved by the institutional review boards at JPS and University of Texas Southwestern Medical Center, and registered at ClinicalTrials.gov NCT01191411. The full trial protocol is available upon request.

Results

Study Population

Overall, 5994 patients were randomly assigned to FIT outreach, colonoscopy outreach, or usual care (Figure 1). Twenty-four randomized patients were subsequently found to not meet the age inclusion criteria, resulting in a final intent-to-treat sample size of 5970 patients: 1593 for FIT outreach, 479 for colonoscopy outreach, and 3898 for usual care. Overall, mean patient age was 59 years; 64% of patients were women. The sample was 41% white, 24% black, 29% Hispanic, and 7% other race/ethnicity. The primary language was Spanish for 17% of all patients. There were no statistically significant differences in demographic characteristics across the 3 groups (Table 1).

Primary Outcome: Screening Participation

Screening participation was 40.7% (95% CI, 38.3%-43.1%) for FIT outreach, 24.6% (95% CI, 20.8%-28.5%) for colonoscopy outreach, and 12.1% (95% CI, 11.1%-13.1%) for usual care (Figure 2). Differences were statistically significant for any outreach vs usual care, and for FIT vs colonoscopy outreach (\( P < .001 \) for all comparisons). The NNI to accomplish 1 additional screening over usual care was 8 for colonoscopy and 3.5 for FIT outreach.
Screening Participation Stratified by Sex and Race
Within sex and race/ethnicity strata, both FIT and colonoscopy outreach approaches were superior to usual care for increasing screening (Table 2). Additionally, compared with colonoscopy, FIT outreach was associated with statistically significantly higher screening among men, women, whites, blacks, and Hispanics (Table 2).

Neoplasia Detection Rates
Rates of CRC identification were 0.4% for FIT outreach, 0.4% for colonoscopy outreach, and 0.2% for usual care (Table 3). Characteristics of patients with CRC detected, including whether CRC was screen-detected by outreach or usual care, are summarized in the eTable in the Supplement. Advanced adenomas were detected among 0.8% of FIT outreach patients, 1.3% of colonoscopy outreach patients, and 0.4% of usual care patients, and 1 or more adenomas of any kind were noted among 4.7% of FIT outreach patients, 9.8% of colonoscopy outreach patients, and 3.1% of usual care patients. Point estimates and P values for neoplasia detection listed in Table 3 should be interpreted with caution, given that these were secondary end points and rare.

Completion of Follow-up Diagnostic Testing
Eleven of 60 patients with abnormal FIT results did not complete subsequent colonoscopy. Reasons for colonoscopy noncompletion included competing health concerns such as need for other elective surgery (n = 5), comorbidities precluding safe colonoscopy (n = 1), failure to respond to follow-up outreach phone calls and mailings (n = 3), refusal to complete colonoscopy, and competing frailty (n = 2). Clinic and hospital death occurred in 11 patients (8.2% of the combined population).}

Table 1. Demographic Characteristics by Group Assignmenta

<table>
<thead>
<tr>
<th>Characteristic</th>
<th>Usual Care (n = 3898)</th>
<th>Colonoscopy Outreach (n = 479)</th>
<th>FIT Outreach (n = 1593)</th>
<th>P Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Age, mean (SD), y</td>
<td>59 (3)</td>
<td>59 (3)</td>
<td>59 (3)</td>
<td>.93</td>
</tr>
<tr>
<td>Sex</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Female</td>
<td>2517 (65)</td>
<td>286 (60)</td>
<td>993 (62)</td>
<td>.05</td>
</tr>
<tr>
<td>Male</td>
<td>1381 (35)</td>
<td>193 (40)</td>
<td>600 (38)</td>
<td></td>
</tr>
<tr>
<td>Race/ethnicity</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>White</td>
<td>1600 (41)</td>
<td>195 (41)</td>
<td>653 (41)</td>
<td>.19</td>
</tr>
<tr>
<td>Black</td>
<td>913 (23)</td>
<td>128 (27)</td>
<td>370 (23)</td>
<td></td>
</tr>
<tr>
<td>Hispanic</td>
<td>1140 (29)</td>
<td>122 (25)</td>
<td>445 (28)</td>
<td></td>
</tr>
<tr>
<td>Other</td>
<td>245 (6)</td>
<td>34 (7)</td>
<td>125 (8)</td>
<td></td>
</tr>
<tr>
<td>Primary language</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>English</td>
<td>3253 (83)</td>
<td>410 (86)</td>
<td>1322 (83)</td>
<td>.06</td>
</tr>
<tr>
<td>Spanish</td>
<td>645 (17)</td>
<td>69 (14)</td>
<td>271 (17)</td>
<td></td>
</tr>
</tbody>
</table>

Abbreviation: FIT, fecal immunochemical test.
*Unless otherwise noted, data are reported as number (percentage) of patients.

Study recruitment and follow-up are depicted. CRC indicates colorectal cancer; FIT, fecal immunochemical test; IBD, inflammatory bowel disease; JPS, John Peter Smith Health Network.

Figure 1. CONSORT Diagram
copy (n = 1), and moving out of state (n = 1). It should be noted that 2 of the colonoscopies among patients with abnormal FIT results occurred after the 1-year follow-up period from randomization; neoplasia detection outcomes for these 2 individuals were therefore not included in our summary of these outcomes in Table 3.

No unintended harms occurred as a result of study procedures.

**Discussion**

This prospective, randomized, comparative effectiveness trial demonstrated that organized mailed outreach efforts substantially increased CRC screening participation among underserved patients. FIT outreach tripled CRC screening rates, and colonoscopy outreach doubled the rates compared with usual care (40.7%, 24.1%, and 12.1%, respectively). The NNI was 3.5 for FIT and 8 for colonoscopy outreach compared with usual care. Significantly higher screening rates were noted for FIT than for colonoscopy outreach. Results were consistent for men, women, whites, blacks, and Hispanics.

Our results, taken together with findings from other randomized studies of outreach interventions, suggest that outreach strategies have potential to significantly improve screening rates for the underserved and merit implementation. Two groups have studied effects of outreach with patient navigation, including mailed invitation, telephone follow-up, and patient navigation among underserved primary care patients, reporting increases in screening of 13% to 15.5% above usual care. Lasser et al offered choice of colonoscopy or gFOBT, while Percac-Lima et al offered colonoscopy alone. These studies using patient navigation differed from our study in the intensity of patient contact; they made more telephone calls to patients and provided more extended support and shared decision making regarding test choice. Interestingly, our less intense approach for facilitating participation resulted in similar rates of colonoscopy screening for patients invited to colonoscopy outreach compared with usual care, but higher rates of screening when FIT was offered.

Impact of mailed invitation to gFOBT among underserved populations has also been studied in randomized trials. All included mailed outreach to complete an enclosed gFOBT kit with screening information. Increases in screening over usual care of 8% to 29% were observed. The 2 studies that included mailed gFOBT arms with and without telephone outreach found higher rates of screening associated with mailed gFOBT arms.

![Figure 2. CRC Screening Participation For Usual Care, Colonoscopy Outreach, and FIT Outreach](image-url)

CRC indicates colorectal cancer; FIT, fecal immunochemical test.

<table>
<thead>
<tr>
<th>Group</th>
<th>Usual Care</th>
<th>Colo</th>
<th>FIT</th>
</tr>
</thead>
<tbody>
<tr>
<td>All groups (n = 5970)</td>
<td>3898</td>
<td>479</td>
<td>1593</td>
</tr>
<tr>
<td></td>
<td>(12.1)</td>
<td>(24.6)</td>
<td>(40.7)</td>
</tr>
<tr>
<td></td>
<td>(11.1-13.1)</td>
<td>(20.8-28.5)</td>
<td>(38.3-43.1)</td>
</tr>
<tr>
<td>Men (n = 2174)</td>
<td>1381</td>
<td>193</td>
<td>600</td>
</tr>
<tr>
<td></td>
<td>(10.7)</td>
<td>(23.3)</td>
<td>(38.7)</td>
</tr>
<tr>
<td></td>
<td>(9.1-12.3)</td>
<td>(17.4-29.3)</td>
<td>(34.8-42.6)</td>
</tr>
<tr>
<td>Women (n = 3796)</td>
<td>2517</td>
<td>286</td>
<td>993</td>
</tr>
<tr>
<td></td>
<td>(12.8)</td>
<td>(25.5)</td>
<td>(41.9)</td>
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<td>(11.5-14.1)</td>
<td>(20.9-30.6)</td>
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</tr>
<tr>
<td>Whites (n = 2448)</td>
<td>1600</td>
<td>195</td>
<td>654</td>
</tr>
<tr>
<td></td>
<td>(9.4)</td>
<td>(20.5)</td>
<td>(34.2)</td>
</tr>
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<td>(14.8-26.2)</td>
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<td>Blacks (n = 1411)</td>
<td>913</td>
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<td>370</td>
</tr>
<tr>
<td></td>
<td>(15.2)</td>
<td>(26.6)</td>
<td>(43)</td>
</tr>
<tr>
<td></td>
<td>(12.9-17.6)</td>
<td>(18.9-34.2)</td>
<td>(37.9-48.0)</td>
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<td>Hispanics (n = 1707)</td>
<td>1140</td>
<td>122</td>
<td>445</td>
</tr>
<tr>
<td></td>
<td>(13.2)</td>
<td>(28.7)</td>
<td>(48.1)</td>
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<td></td>
<td>(11.2-15.1)</td>
<td>(20.7-36.7)</td>
<td>(43.4-52.7)</td>
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<tr>
<td>Other races/ethnicities (n = 404)</td>
<td>245</td>
<td>34</td>
<td>125</td>
</tr>
<tr>
<td></td>
<td>(12.7)</td>
<td>(26.5)</td>
<td>(41.6)</td>
</tr>
<tr>
<td></td>
<td>(8.5-16.8)</td>
<td>(11.6-41.3)</td>
<td>(33.0-50.2)</td>
</tr>
</tbody>
</table>

**Table 2. Screening Participation Overall, and by Race/Ethnicity and Sex**

Abbreviations: Colo, colonoscopy outreach; FIT, fecal immunochemical test outreach.

* Data reported as assigned No., Screened No. (%) (95% CI).
Our study focuses on comparative participation in outreach with FIT vs colonoscopy, which has been understudied overall and to our knowledge has not been reported among underserved populations in the United States. Studies comparing outreach with FIT vs colonoscopy from Spain, Italy, and Australia have reported screening rates of 27.4% to 34.2% for FIT and 17.8% to 26.5% for colonoscopy. While these studies are similar to ours in demonstrating higher FIT vs colonoscopy participation, differences in study populations due to geography preclude direct comparison to our results. Moreover, studies by Quintero et al. and Segnan et al. FITs were distributed after interested patients attended a clinic visit in response to mailed invitations, and thus the intervention did not take advantage of the potential for increased participation associated with including FIT kits with mailed invitations. Nonetheless, together with our findings, these results suggest that substantial differences in test-specific participation rates exist. These differences may be clinically significant because modeling studies suggest that if test-participation rates for FIT are substantially superior to those for colonoscopy, population FIT screening could result in equivalent or higher mortality benefit with lower colonoscopy utilization.

Several limitations may be considered when interpreting our results. Results reflect screening participation after 1 round of invitation. It is possible that repeated outreach invitations could lead to higher colonoscopy completion and adenoma detection rates, ultimately resulting in superior comparative effectiveness of colonoscopy vs FIT outreach over time. Alternatively, if repeated FIT participation is substantial, and colonoscopy participation remains substantially lower than for FIT, organized FIT invitation may remain a superior strategy. Additionally, 18% of patients receiving an abnormal FIT result did not complete colonoscopy. This could also affect long-term impact of FIT vs colonoscopy outreach. These concerns can be addressed by future research, including a separate trial that our research group is conducting comparing FIT outreach with colonoscopy outreach over 3 rounds of annual invitation.

Our study was not designed to allow for meaningful statistical comparisons of neoplasia outcomes. Therefore, caution should be taken in interpreting any differences in rates of neoplasia detection across groups, though our rates of neoplasia among patients completing FIT and colonoscopy appear qualitatively similar to those reported in prior studies. We could not assess differences in CRC mortality. In the United States, this is the subject of a Veterans Affairs Cooperative Group Study expected to enroll 50,000 veterans and require over 12 years of follow-up (clinicaltrials.gov NCT01239082). It should be noted, however, that in the Veterans Affairs trial, randomization occurs after trial consent; it is possible that test-specific differences in screening participation may be smaller among patients who have already consented to be a part of a screening trial.

Although screening might have occurred outside of the health system leading to undercounting of our primary outcome, any such screening would be expected to be nondifferential across the randomly assigned groups.

All patients were uninsured participants in this health system’s medical assistance program for the underserved, which
only provides for health care within the health system. We excluded patients not seen by the health system within the 8-month period prior to randomization. Screening was offered free of charge. These issues could limit generalizability, though implementation of the 2010 Affordable Care Act in the United States requires provision of screening without cost-sharing and will increase access to primary care for underserved populations similar to those cared for by the health system under study.37,31

We did not include an intervention arm with choice of FIT or colonoscopy; offering choice may have led to even higher rates of screening and warrants future study.5,24 Delivering organized screening required nearly full-time efforts of a medical assistant and a nurse. Whether these efforts can be resourced and implemented sustainably requires further study. We did not include a cost-effectiveness analysis as part of the current report. Such analyses are important for understanding impact of FIT vs colonoscopy-based population screening strategies and are ongoing by our research group. We used a combined intervention consisting of mailed outreach invitations to free screening with telephone reminders and thus did not investigate the individual effect of each intervention component. However, at least for mailed invitations and telephone reminders, prior work has consistently shown greater increases in screening participation with both components combined.22,24,25

These limitations are balanced by several study strengths, including a large sample size, enrollment of a diverse population, and use of a waiver of informed consent to avoid selection/volunteer bias.

In conclusion, we found that organized outreach, including mailed invitation and telephone follow-up, was highly effective for boosting CRC screening among the underserved. Furthermore, outreach was almost twice as effective when FIT rather than colonoscopy was offered. Organized strategies for boosting screening among the underserved, particularly with offers to complete noninvasive tests such as FIT, merit further study, including analyses of cost, long-term effectiveness, and implementation.

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Author Contributions: Dr Gupta had full access to all the data in the study and takes responsibility for the integrity of the data and the accuracy of the data analyses. Study concept and design: Gupta, Rockey, Carter, Ahn, Kashner, Argenbright, Sugg Skinner. Acquisition of data: Gupta, Hammons, Koch, Valdez. Analysis and interpretation of data: Gupta, Halm, Rockey, Hammons, Koch, Carter, Valdez, Tong, Ahn, Kashner, Argenbright, Tiro, Geng, Pruitt, Sugg Skinner.

Drafting of the manuscript: Gupta, Rockey.

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